



CONTACT INFORMATION

Buyer's name(s) _____ Date _____

Phone (home) _____ (cell) _____ (work) _____

When is the best time to call you? _____

Address _____

E-mail _____

How do you like to communicate? Phone Mail E-mail Text

How long have you been looking? _____

Are you working with another salesperson/broker?

Yes No

If yes, who? _____

Do you own now or are you renting? Own Renting

Rent amount \$ _____

Must you sell or complete the lease period before buying?

Yes No

If you are leasing, how long is the lease? _____

Have you seen any homes/investment properties that you really like? Yes No

If yes, why didn't you buy? _____

How soon do you need to move? _____

Why? _____

If we can find the right property, are you prepared to make a decision now? Yes No

Is there anyone else who will be helping you make the decision about buying? Yes No

What price range have you been considering?

\$ _____

How much has a lender told you that you're qualified for?

\$ _____

How much cash do you want to use for the purchase?

\$ _____

Do you have a budget for monthly payments? Yes No

What is the name of the lender that pre-qualified you?

How many bedrooms? _____ baths? _____

Sq. Ft.? _____

Is there a particular location in the city you prefer?

Is there a particular style that you would prefer?

What special requirements do you need in your new property?

Where are you employed?

Where is your spouse employed?

What times are best for you to look? _____

What are your favorite websites to view property?

Any other information to know?
